March 2010





Cover Artist

Jacob Thomas

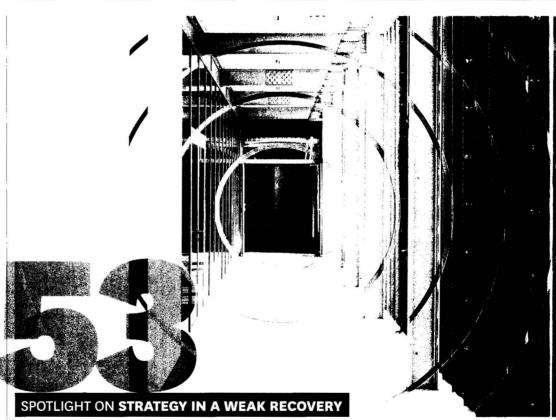
About the Spotlight Artist

This month's featured artist is Felice Varini, a Swissborn painter who eschews the traditional canvas for the three-dimensional urban landscape. Varini paints directly on existing architectural structures or natural landscapes, creating visually compelling geometric shapes that can be seen only from a single, specific vantage point. When you step away, the image turns into fractured swaths of color.

"The vantage point is a way to begin, to focus," Varini has said. "But I'm really trying to discover things that we cannot normally see."

Varini lives in Paris.





Finding Your Strategy in the New Landscape The road ahead looks rocky, with weak global growth, overcapacity, high unemployment, financial volatility, costly capital, and more regulation and protectionism. To negotiate it, companies will need to shift—and maybe even reverse—their approach to global business. Pankaj Ghemawat

Roaring Out of Recession Though many companies never recover from a recession, a small percentage emerge stronger than ever. How do they break away from the pack? An analysis of 4,700 companies during three recent downturns reveals the answer. *Ranjay Gulati, Nitin Nohria, and Franz Wohlgezogen*

Are You Ready to Rebound? In the new world of irreducible uncertainty, companies need agility—the capability to consistently spot and execute on favorable openings before rivals do. Here are seven questions that will help you gauge your company's fitness. *Donald Sull*

ABOVE Felice Varini's Five Concentric Circles, 2007, Paris

Features

Funding Eureka!

To turbocharge progress, the world needs a capital system for inventions—one that would make it easier for inventors to get funding, for universities to turn scientific discoveries into marketable products, and for companies to buy and sell ideas. Nathan Myhrvold



Bold Retreat: A New Strategy for Old Technologies

When a new innovation threatens your business, the tendency is to fight it or transition to it. But a third option can offer great promise. Ron Adner and Daniel C. Snow



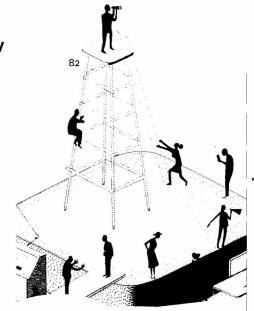
Harnessing Your Staff's Informal Networks

Experts within companies often gather voluntarily to swap insights. With some structure and oversight, these communities can become powerful problem solvers. Richard McDermott and Douglas Archibald



Leadership Lessons from India

Over the past decade, a distinctive management style has helped India's largest companies grow twice as fast as the country's red-hot economy. Peter Cappelli, Harbir Singh, Jitendra V. Singh, and Michael Useem





at blogs.hbr.org/ ideacast



of Indian heads of HR-versus 4% of U.S. chief learning officersregard employee training and development as essential



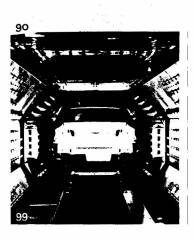
How BMW Is Defusing the **Demographic Time Bomb**

Inexpensive changes on the factory floordeveloped by frontline employees-are helping BMW maintain the productivity of an aging workforce. Christoph H. Loch, Fabian J. Sting, Nikolaus Bauer, and Helmut Mauermann



Giving Up the CEO Seat

A cofounder of Seventh Generation had guided his company through its infancy and adolescence. Then he suddenly realized it was time to go. Jeffrey Hollender



BMW'S frontline employees are getting olderbut working

Departments



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Women in Management: **Delusions of Progress**

New research shows that among MBA elites, women still lag men at every career stage. PLUS Tackling the other climate changer, engaging employees on their terms, marketing on Facebook, and more

The Mere Thought of Money **Makes You Feel Less Pain**

Can cold, hard cash increase your physical and emotional resilience? Yes, says professor

A Better Approach to China's Markets

Companies entering China focus on cities' size. They should define markets by economic outlook, consumer attitudes, and culture.

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Thinking outside the building is the key to future breakthroughs.

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Can better regulation tame the financial markets? The prognosis isn't good.



15 M POP. 1.9% GDP 12.8% PROJ. GROWTH

CHONGOING

1.8% GDP

9.9% PROJ.

CENTRAL 31 M POP.

3.8% GDP 13.1% PROJ. GROWTH

YANGTZE MID/LOWER

4.0% GDP 12.1% PROJ. GROWTH

NANCHANG

CHANGZHUTAN 16 M POP. 2.2% GDP 11.3% PROJ. GROWTH

12 M POP.

HEFEI

23 M POP.

2.8% GDP 13.3% PROJ. GROWTH

1.7% GDP 12.9% PROJ. GROWTH NANJING 24 M POP. 4.8% GDP 11.0% PROJ. GROWTH

> SHANGHAI 35 M POP 10.8% GDF

HANGZHO 32 M POP. 6.7% GDP 10.5% PRO I GROWTH



Retooling again and again

Speaking up when it counts page 114

> **Keeping Your Colleagues Honest**

Using the right data to target

Chinese customers page 30

Confronting ethical conflicts in the workplace can be both emotionally wrenching and politically risky-so how do you go about it? By shifting your mind-set in several important ways. Mary C. Gentile

The CEO Can't Afford to Panic During an unthinkable crisis, a chief executive has to make a fast decision. Eric J. McNulty

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Reviews

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Richard Serra An acclaimed American sculptor whose signature material is rolled steel talks about creativity, innovation, and collaboration on a massive scale.



Idea Watch's

editors track intriguing research on a new blog.

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ATUL GAWANDE

A conversation with the author of The Checklist Manifestow reviewed on page 130 blogs.hbr.org/ ideacast